



PECH OPTICAL CORP.

Q1 NEWSLETTER

Troubleshooting Progressive Lens Problems

PROBLEM	Reading Area Not Clear	SOLUTION	<ul style="list-style-type: none"> • May need more facial wrap or pantoscopic tilt • Check vertex distance • Is the corridor too long? • Is the patient dropping their eyes enough to get full RX? • Is the height high enough (does the patient raise their chin to read)?
	Distance - Not Clear/ Peripheral Blur		<ul style="list-style-type: none"> • Check facial wrap • Reduce vertex distance • Lower frame height (if possible) • More pantoscopic tilt • Verify RX in Lensometer
	Excessive Motion Sensation		<ul style="list-style-type: none"> • Decrease vertex distance • More facial wrap • Review that slight motion sensations are not uncommon • Review RX changes. • Verify and encourage continuous wear.
	Intermediate Not Clear		<ul style="list-style-type: none"> • Check fitting height • Confirm mono PD's • Reduce vertex distance • Increase/decrease facial wrap or pantoscopic tilt • Verify corridor design • Confirm intermediate area one eye at a time for adjustments • Review daily activities and proper use of the PAL design



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**Pech 2023
Desk
Calendars
still
available!**

Email
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to request some
for your practice.



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Crizal® & Varilux® Formulary Changes

As of **May 9, 2023**, all major managed vision care providers (VSP, Eyemed, Versant Health, and UHC) will be removing Crizal® Sapphire 360 UV™, Crizal® Alizé UV™, and Crizal® Easy UV™, as well as Varilux® Physio®, Varilux® Comfort® Enhanced™, and Varilux® Physio® Enhanced™ lenses from their formulary lists and product catalogs. These lenses will no longer be available for purchase through these managed vision care providers (listed above) after this date. These changes all come with little or no change to patient's previously recommended managed vision care tier. Please refer to the tables for replacement options.

Removal May 9, 2023	Replacement	MVC Tier	Benefit over previous generation
Crizal Sapphire 360 UV	Crizal® Sapphire™HR	Same tier as previous generation	Improved durability and scratch resistance
Crizal Alizé UV	Crizal® EasyPro™	Same tier as previous generation	Improved cleanability and lenses stay cleaner longer
Crizal Easy UV	Crizal® Easy™	Same tier as previous generation	Improved smudge resistance

Removal May 9, 2023	Replacements	MVC Tier	Benefit over old product
Varilux Physio	Varilux Physio DRx™ or Varilux® Comfort Max	Same as product being removed	Varilux Physio DRx: simplified patient offer, large comfortable reading area, sharper vision Varilux Comfort Max: sharper vision, even in low light conditions, and flexibility in posture for all-day-long vision comfort
Varilux Comfort Enhanced	Varilux Physio DRx or Varilux Comfort Max	Same as product being removed	
Varilux Physio Enhanced	Varilux® Physio® W3+ or Varilux® X Series™	Same as product being removed	Varilux Physio W3+: smoother transitions from distance to near vision Varilux X Series: best Varilux lens providing extended vision within arm's reach and virtually no off-balance feeling

Now Available!

All Shamir lens designs are **NOW AVAILABLE** with Transitions™ Signature® GEN 8™ in All 7 stylish colors – Amethyst, Amber, Emerald, Sapphire, Graphite Green, Brown, and Gray.

Also recently announced, all Shamir lens designs are **NOW AVAILABLE** in Transitions® XTRActive® Polarized™ materials, the industry's newest option for glare reduction and photochromic convenience.

Email carrie@pech.com for an updated **Quick Reference Guide** that includes a complete list of Shamir lens and coating availability.

URGENT: Pair50 2023

The enrollment for Pair50 Program 2023 has moved to EssilorPRO.com! The Pair50 Program offers your practice the opportunity to save up to 50% on qualifying orders from Pech Optical Corp. All discounted pairs must be ordered within 60 days of the original order date (including employee orders).

If your practice has not enrolled for 2023, you will NOT be eligible for Pair50 discounts!

Email carrie@pech.com for assistance.



Education Corner: Dispensing Tip

A little tip for your tools....if you want to keep your screwdrivers sterile so you don't pick up germs if you accidentally stab yourself, as we all have, keep them sitting in hydrogen peroxide or wipe them down with sanitizer while they are not being used.



You can get a more comfortable and firmer grip on your screwdrivers to avoid the dreadful "finger stabs" by purchasing **screwdriver cushions**. They are available in a variety of colors to help identify and distinguish between the different types of screwdrivers at your work station.

Safety Program

Do you know about the POC Safety Program? We offer discounted pricing on select frame and lenses to help you meet the needs of your patients. Frame manufacturers include ArmourRX, Guardian, Artcraft/Hudson, & On-Guard. Email carrie@pech.com for pricing and information.

